

# Ref: Bud Williams: Movin "Em, A Guide to Low Stress Animal Handling

In the times of the Vaquero, Paniolo, and eventually the Texas cowboy, the cattle were often wild, and virtually free for the taking. Men's lives and injury were not often considered in the process of gathering wild cattle and there was no concept of shrink or stress that so affects the economics of the cattle market today.

#### Examples from Burt Smith's book:

"A Texas rancher who grazes 550 sale barn calves a year claims that low-stress handling techniques save him an average of \$7,500 a year without any extra input."

"An Idaho dairy increased milk production from 58,000 to 62,000 lbs/day by the adoption of low-stress handling techniques. If milk is figured at 12 cents a pound, that's an additional \$1,200 per day."

From Beef magazine: "Shackelford, meat scientist at USDA Meat Animal Research Center: "...rough handling, long hauls, wide swings in temperature, learned behavior in the pasture and pulling cattle off feed for long periods of time all have been linked to dark cutting."

"I have a much greater appreciation for my animals because of what I learned from Guy." ---Mea Smith of Smith Ranch in Glen, Montana

"The things I learned from Guy Glosson helped me to make my operation more profitable because the animals move easier with less stress and cope with change better." --Jack Hagelstein of Roswell, New Mexico

#### Seminar Instructor



Guy Glosson has managed Mesquite Grove Ranch for 16 years.

He began teaching "Low Stress Animal Handling" 5 years ago. Has taught ranchers in Montana, Texas, New Mexico, Colorado, Hawaii, and Africa.

"I was lucky enough to have met Bud Williams over 15 years ago. He and his wife Eunice lived here at the ranch, and I was able to work with him every day for over 3 months. I have used his handling methods now for over 15 years. Here at the ranch we have started yearlings, then sent them to leased ranches in as many as four states at one time. We have bought and traded cows that were bought in sale barns all over South and East Texas, often handling hundreds of them at a time.

Five years ago a friend asked me if I could teach a "Herding Clinic", and, well, I told him I guess I could think of something. After that I began learning how to teach these "Low Stress Handling Methods," I learned from Bud Williams.

It is obvious that I cannot teach anyone how to handle animals in one short course, so I introduce folks to a few major principles and one easy technique that will help them on their way to learning on their own. Consequently, the only way to learn is to make mistakes and then learn how to work through them.

After learning and implementing these techniques, you will see a change in your animals."

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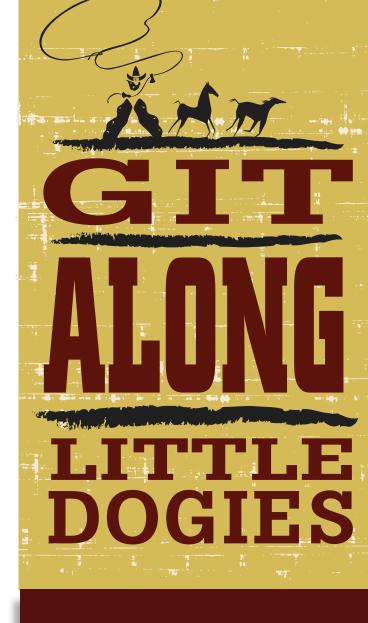






For more information call Virginia Smith at 505.866.5066 or email: vsmith@adelanteconsulting.com

Please complete and submit the enclosed registration form.



# Low-Stress Animal Handling Workshop

Featuring Guy Glosson

"Using the techniques demonstrated in this workshop, you will see a change in your animals. They will handle easier with less stress being put on them and on the people handling them. Animal performance will go up while death loss, medicine and labor expenses will go down."

-- Guy Glosson

## Day 1

# Day 2

# 5:30 PM to 8:30 PM - Introduction to Low-Stress Livestock Management

Baxter Black, acclaimed cowboy poet, had only one question when he heard about low-stress livestock management: "Why?". Guy explains why it's good for the bottom-line in every livestock operation. He also introduces the basics, talking about the predator-prey relationship, why prey animals behave the way they do, and herd behavior. He explains the similarities and differences between horses, cattle, sheep and goats, and how these differences affect handling techniques.

## Day 2

#### 8 AM to 1 PM - Giddy-Up Round 'em Up

Pull your boots on and get ready to practice! With a herd of cattle as his co-instructors, Guy demonstrates everything he talked about last night, and then works with participants as they learn to move livestock from the ground. Learn the subtleties of when, and how, to apply pressure to an animal and when to to release it, to get the animal to move in

#### 1-4 PM - Long Lunch

Time to refresh and reflect, or just catch up on your chores.

#### 4 - 7 PM - Hands-on Herding

More hands-on time with the animals, with Guy helping participants to hone their skills. Plenty of time for questions and answers.

## Day 3

#### 8 AM to Noon - Moving as One

We complete the transition from moving the herd as a collection of animals to moving it as one animal, with Guy's guidance.



**JULY 18 - 20, 2011** \$200/person

RESERVATION DEADLINE: July 15, 2011

Workshop limited to 30 participants. Reservations on a first come basis.

Reserve your space by completing our online reservation form at www.adelanteconsulting.com

If reserving by mail, checks should be made out to Adelante Consulting, Inc. and mailed to: Herding Workshop 430 W. Highway 6 Los Lunas, NM 87031

Or complete this form and mail it with your check.

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#### **RESERVATION DEADLINE: JULY 15, 2011**

Payment must be received to reserve your spot in the herding workshop.

Reservations are on a first-come basis.

#### WORKSHOP LOCATION: 430 W. Highway 6, Los Lunas, NM

#### WORKSHOP LODGING:

Western Skies Inn & Suites 2258 Sun Ranch Village Lp LOS LUNAS, NM 87031 phone: 505-865-0001

A special lodging rate for workshop attendees is available from Western Skies Inn of \$57.99/night (plus tax). Contact the hotel direct.

Seminar questions? Contact Virginia Smith: vsmith@adelanteconsulting.com or call 505-866-5076

